



Los Angeles Unified School District

Board of Education Report

Return to
Order of Business

File #: Rep-053-23/24, Version: 1

ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED

Approval of Procurement Actions
October 17, 2023
Procurement Services Division

Action Proposed:

Ratify the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Purchase Orders; Goods and General Services Contracts: Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and approve Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts as listed in Attachment "B."

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report 444-17/18), which the Board exercised on May 8, 2018.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed in Attachment "A" includes:

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- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders.

Request for Approval of Procurement Actions not under delegated authority listed in Attachment “B” includes:

- Professional Service Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts

Student Impact:

Not applicable.

Equity Impact:

See attached for applicable items.

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form, except where “authorization to negotiate and execute” is sought.

Attachments:

Attachment “A” - Ratification of Contracts Awarded Under Delegated Authority

Attachment “B” - Request for Approval of Contracts Not Under Delegated Authority

Previously adopted Board report referenced in the policy implications section:

- Adopted May 8, 2018: [Board Report No. 444-17/18](#)
<https://drive.google.com/file/d/1LObScI2aOLv21Poz24gkLDhfVRiE6a8K/view?usp=share_link>
- California Education Code Section 17604 ([CE Code 17604](#))
<https://drive.google.com/file/d/17i1CYUp6UH9-Gg-3DJMkxNEuH1uUQERc/view?usp=share_link>

Informatives:

Not applicable.

Submitted:

09/19/23

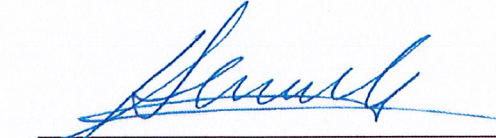
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**ADOPTED BOARD
REPORT**

RESPECTFULLY SUBMITTED,

OCT 17 2023

APPROVED BY:

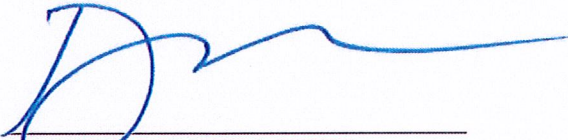
APPROVED

ALBERTO M. CARVALHO
Superintendent



PEDRO SALCIDO
Deputy Superintendent
Business Services & Operations

REVIEWED BY:



DEVORA NAVERA REED
General Counsel

APPROVED & PRESENTED BY:



SUNGYON LEE
Deputy Chief Business Officer
Office of the Deputy Chief Business Officer

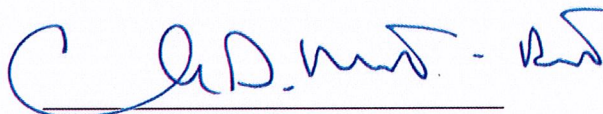
☒ Approved as to form.

REVIEWED BY:



NOLBERTO DELGADILLO
Deputy Chief Business Officer, Finance

APPROVED & PRESENTED BY:



CHRISTOPHER MOUNT-BENITES
Chief Procurement Officer
Procurement Services Division

☒ Approved as to budget impact statement.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000****Item A****ADOPTED BOARD
REPORT****OCT 17 2023****APPROVED****DIVISION OF INSTRUCTION****\$176,007****CONTRACTOR****IDENTIFICATION
NO.****SOURCE OF
FUNDS****AMOUNT****UNITE-LA**4400011964
(RFP 2000002932)CCSP
Implementation
Grant Cohort 1
(100%)**\$176,007**

Ratification of a formally competed contract to serve as a convener for the Community Schools Steering Committee and Standing Committee designed to engage community partners with the Community Schools Initiative. The convener will work on behalf of the [Community Schools](#) which serve 34,000 students in grades TK-12. Most of these schools are categorized on the Student Equity Needs Index (SENI) as High Need or Highest Need and approximately one-third are participants in the Black Student Achievement Plan (BSAP). The Community Schools strategy is a research-based whole school improvement strategy intended to transform the culture of schooling and thereby improve opportunities and outcomes.

Three proposals were received for this formal solicitation and one was deemed qualified. The source selection committee consisted of three subject matter experts, all from the Office of Chief Academic Officer. Factors utilized to score the proposals included professional qualifications, experience, project approach/work plan, price, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan.

UNITE - LA has done business with the District since 2019. The Community Schools Steering Committee has worked without conflict and has evolved with the Community Schools initiative.

This contract aligns with the District's Strategic Plan Pillar 3: Engagement and Collaboration, specifically Priority: Strong Relationships. As the District engages our communities to support student needs and close equity gaps, this contract will allow for deeper, more transparent, and more equitable engagement to ensure locally authentic and empowered decision-making.

Contract Term: 10/05/23 through 10/04/24

Contract Value: \$176,007

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYADOPTED BOARD
REPORT

OCT 17 2023

APPROVED**Requester:**

Cora L. Watkins, Director
Community Schools Initiative
Office of Chief Academic Officer

Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	This contract affirmatively recognizes historical inequities by supporting work at the 55 designated Community Schools selected based on a rubric recognizing historical inequities.
Resource Prioritization	4 Effectively prioritizes resources based on student need	This contract effectively prioritizes resources based on student need as all Community Schools are selected with prioritization upon high needs schools in underserved communities.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	The contractor's support of LAUSD's Community Schools effort is likely to result in closed opportunity gap as the vendor utilizes evidence-based strategies that will help drive the District's Community Schools initiative. Based on national data Community Schools have greater achievement gains and access to community supports for students than non-community schools.
TOTAL	10	

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**APPROVED****A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000****ADOPTED BOARD
REPORT****Item B****PERSONNEL COMMISSION****OCT 17 2023****\$250,000**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Ralph Andersen & Associates;	4400011701	Various per requesting office (100%)	\$250,000
The Hawkins Company;	4400011713		
Ray and Associates;	4400011714		
Hazard, Young, Attea and Associates	4400011715		

Ratification of informally competed bench of four contracts to provide executive search services. The selected contractors have experience recruiting in the public sector and some have direct experience hiring for K-12 institutions. The authorization to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$250,000.

Five proposals were received of which four were deemed qualified. The criteria used for the evaluation of the proposals included recommended search approach; firm experience; past record; Small Business Enterprise (SBE) participation; and price. The evaluation committee consisted of three staff members from the Personnel Commission. The selected vendors met all of the criteria.

Ralph Anderson & Associates has been doing business with the District since 2019, The Hawkins Company has been doing business with the District since 2023, and Hazard, Young, Attea and Associates has been doing business with the District since 2022. Ray and Associates is a new vendor to the District.

The District's operating divisions and departments will be able to utilize these contracts when they have a need to fill a senior management position. It is expected that on average, vendors will be utilized to fill four senior management positions annually.

This action supports Pillar 5A, Investing in Staff – Diverse Workforce. Priority 5A: Effectively recruit and retain a highly qualified, diverse workforce committed to serving all students. Recruiters will be tasked with identifying highly qualified candidates to fill critical senior management roles within the District to assist and support the education of students and operation of schools.

Contract Term: 07/01/23 through 06/30/28

Aggregate Value For Four (4) Contracts: \$250,000

Requester:

Karla Gould, Director
Personnel Commission

Equity Impact:

Not applicable.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****Item C****ADOPTED BOARD
REPORT****OCT 17 2023****APPROVED****DIVISION OF INSTRUCTION****\$32,182,130**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Curriculum Associates, LLC	4400011011	Educator Effectiveness Grant Funds (100%)	\$20,182,130

Ratification of formally competed contract to provide computer adaptive reading and mathematics assessment platform for LAUSD schools that have a high level of validity and reliability, and provides an engaging format and a variety of question types aligned to standards, pursuant to [Board Report No. 220-22/23](#), adopted by the Board of Education on May 9, 2023. The use of the computer adaptive platform will enable schools across the system, elementary through secondary, to use literacy and math data to plan and differentiate instruction to meet the needs of all students. Use of the assessment results will provide educators with actionable data for planning instruction and monitoring progress towards Board goals in literacy and numeracy.

Four proposals were received for the RFP solicitation and three were found qualified. The source selection and evaluation committee consisted of subject matter experts from different departments within Division of Instruction, Special Education, and Access, Equity and Acceleration. In addition, teachers and school representatives were brought in to test Curriculum Associates' reading and assessment platform. Factors used to score proposals include evaluating vendors and their personnel on their experience and qualifications, technical solution/project approach, Small Business Enterprise (SBE) participation, Work Based Learning Partnership (WBLP) plan, price/cost reasonableness, and vendor's overall presentation of their assessment platform.

Approximately 448,174 TK through 12th grade students will directly benefit from the computer adaptive platform, and services will be available to all District operated and partner operated schools (e.g. Partnership for LA Schools), with the exception of independent charters, beginning in the 2023-24 School Year. Initial training for teachers and administrators will launch the Summer of 2023 with makeup training, follow-up sessions and ongoing coaching and support throughout the 2023-2024 school year. This platform will require the use of the LAUSD Single Sign-On for students and employees to ensure it meets all the data security requirements. This assessment platform will replace Renaissance STAR Reading and Math for secondary students, DIBELS for 3rd – 5th/6th elementary students and Edulastic for Elementary Math Assessments. Since the Curriculum Associates' assessment includes standards aligned questions and a variety of response types similar to SBAC, the IABS will no longer be required in 2023-2024.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

Curriculum Associates, LLC has done business with the District in the past three years with an estimated aggregate value of \$2.4 million. As part of this agreement, Curriculum Associates is providing \$7 million in value-added personalized tools and teacher toolkits at no cost to the District. Its computer adaptive assessment will provide impactful, rigorous, standards-based and culturally responsive test items for students to demonstrate learning and skills mastery. The vendor platform will also provide instructional resources to support teachers in analyzing and acting upon assessment data to guide instructional planning and personalized learning so that all students reach proficiency in literacy and numeracy. The District-wide use of this assessment supports Strategic Plan Pillars 1A, High Quality Instruction, and 1C, Eliminating Opportunity Gaps.

Contract Term: 06/01/23 through 05/31/28, includes three (3) one-year renewal options

Aggregate Five-Year Contract Value: \$20,182,130

Requester:

Frances Baez, Chief Academic Officer
Division of Instruction

ADOPTED BOARD
REPORT
OCT 17 2023
APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	The computer adaptive assessment platform(s) will support all District operated schools and partner operated schools (e.g. Partnership for LA Schools), with the exception of independent charters. An assessment will be given three times over the school year, and the results, which will identify any needed progress monitoring, will be used to guide instruction for all students, with an emphasis on generating accelerated outcomes for student groups such as English Learners, Standard English Learners, African American students, Students with Disabilities, Homeless students, Foster Youth and other student groups.
Resource Prioritization	2 Somewhat prioritizes resources based on student need	The contract will support all District schools equally without consideration of student need. However, the school sites will effectively prioritize resources and instructional support to students based on need as determined by the assessment results.
Results	4	The assessment(s) will be used to measure academic achievement in literacy and math in support of District goals and LCAP goals, which

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

Component	Score	Score Rationale
	Extremely likely to result in closed opportunity gaps and/or closing achievement gaps	include targets for historically underserved populations in addition to districtwide targets. The results will support coherent, effective implementation of Pillar 1A, High Quality Instruction and Pillar 1C, Eliminating Opportunity Gaps.
TOTAL	9	

ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****ADOPTED BOARD
REPORT****APPROVED****Item D**

OCT 17 2023

DIVISION OF INSTRUCTION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors*	4400011240 Through 4400011249 4400011252 Through 4400011257 4400012155	GEAR UP Grant (100%)	\$12,000,000

*All Aboard Tours & Travel LLC; National Council For Community & Education Partnerships; Chicano-a Latino-a Educational Foundation; CoBro Consulting LLC; California State University Los Angeles; East Los Angeles College Foundation; Families in Schools; Los Angeles City College; Los Angeles Trade Technical College; Occidental College Neighborhood Partnerships; The PLUS ME Project; Seeds Training; Signal Vine, Inc.; Student Success Agency; Study Smart Tutors, Inc.; TPR Education, LLC; Skylark Strategies, LLC

Ratification of seventeen (17) named-in-grant contracts to provide additional direct support staff to assist students with: intensive, individualized support to complete college and financial aid applications, review financial aid award packages, support with key postsecondary transition processes; first-year advising and caseload management support; Advanced Placement and SAT preparation courses; social-emotional and leadership institutes; specialized college readiness and transition to college workshops; personalized college visits, shadow days, and career pathway experiences; college level course offerings outside the school day; near-peer mentoring and advising; and college access and success professional development. Services are designed to increase the number of low-income students who are prepared to enter and succeed in postsecondary education. Vendors provide a portfolio of services to over 15,000 current 10th and 11th grade students in [36 high schools](#). GEAR UP 4 LA 3 Grant and GEAR UP 4 LA 4 Grant were awarded in October 2018, and the GEAR UP 4 LA 5 grant was written by YPI and was transferred and assumed by the District in February 2020. On June 20, 2023 the Board authorized staff to negotiate and execute these named-in-grant contracts ([Bd Rpt No. 317-22-23](#)). The authorization to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$12,000,000.

The services are critical because the GEAR UP legislation requires grantees to provide direct services to students via a combination of personnel and services. Current contracts with listed vendors expire September 30, 2023, while the three GEAR UP grants expire two years later, on September 30, 2025. In addition to the proposed 17 contracts, the District has existing contracts with [three named-in-grant vendors](#) in place through September 30, 2025, to support the

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

implementation of GEAR UP 3, 4, and 5 grants. All vendors are implementation partners in the original grant applications. Approving the contracts would ensure that there will be no disruption in services and that services will continue through the end of all grant terms, allowing LAUSD to continue meeting its obligation with the U.S. Department of Education. GEAR UP grants also require a partnership with one or more local educational agency and one or more degree-granting institution of higher education. Partnerships may also include not less than two community organizations or entities, such as businesses or professional organizations.

The services align with Pillar 1: Academic Excellence Priority1D: College and Career Readiness. Services will expand access to advanced learning options and engage students and families in college and career experiences and promotion of postsecondary options. The services LAUSD-GEAR UP staff and contractors provide in partnership with school personnel will ensure all students develop college knowledge and get support for planning, applying, and transitioning to college and securing financial aid.

APPROVED

Contract Term: 10/01/23 through 09/30/26, includes a one-year renewal option

Aggregate Three-Year Value For Seventeen (17) Contracts: \$12,000,000

**ADOPTED BOARD
REPORT**

Requester:

Frances Baez, Chief Academic Officer
Division of Instruction

OCT 17 2023

Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	GEAR UP grants affirmatively recognize historical inequities as the grants are specifically designed to increase the number of low-income students prepared to enter and succeed in postsecondary education. In addition, all schools written into each GEAR UP grant are identified using historical makers of inequities in college access such as percent of Free and Reduced Priced Lunch, test scores, FAFSA/CADAA completion, and college-going rates.
Resource Prioritization	3 Prioritizes resources based on student need	The GEAR UP grant is prioritized based on student need. All GEAR UP high schools are designated high poverty and serve students from traditionally underserved communities. As of 2022-2023, these high schools are 93% Latinx and 23% English Learners. The federal Department of Education provides funding to support students' needs through their first year of college.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

Component	Score	Score Rationale
Results	<p>4</p> <p>Extremely likely to result in closed opportunity gaps and/or closing achievement gaps</p>	The contract action is extremely likely to result in closed opportunity gaps for students based on studies performed on the GEAR UP Classes of 2020 and 2021. Higher financial aid application completion, postsecondary enrollment and persistence rates were evident among students at GEAR UP high schools compared to similar students who did not receive GEAR UP services. In assessing the results of these contracts, we expect the results to be similar for the GEAR UP Classes of 2024 and 2025.
TOTAL	10	

**ADOPTED BOARD
REPORT**

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APPROVED

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****Item E**ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED**DIVISION OF RISK MANAGEMENT & INSURANCE SERVICES****\$4,649,300**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
AON Consulting, Inc.	4400011454 (RFP 2000002731)	Health and Welfare Funds (100%)	\$435,000

Ratification of formally competed contract to provide actuarial valuations of the District's other post-employment benefits (OPEB) liabilities in accordance with Governmental Accounting Standards Board (GASB) requirements and related consulting services. On June 6, 2023, the Board of Education authorized staff to negotiate and execute this contract ([Board Report 250-22/23](#)).

The District provides health benefits for retirees, OPEB, which includes medical, prescription drugs, dental, and vision benefits. The OPEB actuarial valuation considers various assumptions such as demographics, employee turnover, mortality rates, disability, retirement, and healthcare trends to determine the total liability for providing retiree benefits. The actuarial valuation will also account for potential impacts from provisions of the Affordable Care Act. The scope of services also includes consulting services related to planning cost projections, alternative plan designs, and long-term health and welfare liabilities.

Two proposals were received, both were deemed eligible. The proposals were evaluated by a Source Selection Committee of four members from the Division of Risk Management and Finance Division. The following Technical Evaluation criteria was considered for scoring: experience and qualifications of firm; experience and qualifications of proposed personnel; work plan/project approach; cost/price of proposal; Small Business Enterprise (SBE) participation; and Work-Based Learning Partnership (WBLP) plan. The highest rated proposal based on the Technical Evaluation criteria score was selected for award.

The services align with the Strategic Plan Pillar 4 – Operational Effectiveness. Following the GASB Statement No. 75, all public entities that offer retiree benefits are required to disclose outstanding liabilities associated with OPEB through biennial actuarial valuation. The objective of disclosing this information is to foster improved accountability. This will assist the District in making informed policy decisions regarding the level and types of benefits and potential methods of financing these benefits.

In addition, this service aligns with Pillar 5 – Investing in Staff. The procurement of actuarial services is a key decision-making analysis tool that supports the District's plan to attract and retain the services of qualified employees by providing health and fringe benefits packages.

AON Consulting has been doing business with the District since 2018.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**Contract Term:** 07/01/23 through 06/30/28**ADOPTED BOARD
REPORT****Contract Value:** \$435,000**OCT 17 2023****Requester:**Dawn Watkins, Chief Risk Officer
Division of Risk Management & Insurance Services**APPROVED****Equity Impact:**

Component	Score	Score Rationale
Recognition	1 Does not recognize historical inequities	Actuarial valuation services for the District does not recognize historical inequities based on Student Equity Needs Index criterion.
Resource Prioritization	1 Does not prioritize resources based on student need	Actuarial valuation services for the District does not prioritize resources based on Student Equity Needs Index criterion.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	Students need talented teachers, administrators, classified support staff, and leaders to improve academic outcomes and to secure future success. Providing actuarial valuation services supports decision-making regarding employee benefits which help attract and retain quality employee, thereby supporting all students.
TOTAL	5	

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****ADOPTED BOARD
REPORT****APPROVED****Item F****OCT 17 2023****DIVISION OF RISK MANAGEMENT & INSURANCE SERVICES (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Total Administrative Service Corporation (TASC)	4400011436 (RFP 2000002803)	Health and Welfare Funds (100%)	\$554,300

Ratification of formally competed contract to provide administrative services of the District-sponsored Flexible Spending Account (FSA) for healthcare and dependent daycare expenses. On June 6, 2023, the Board of Education authorized the negotiation and execution of this contract ([Board Report No. 250-22/23](#)) to allow timely transition from the current incumbent for the impending Annual Benefits Open Enrollment.

The District currently offers FSAs to all District employees. Employees who elect FSA benefits contribute via their payroll deductions. FSA is administered in compliance with the Internal Revenue Service. There are 3,900 employees currently enrolled in healthcare FSA and 700 employees enrolled in dependent daycare FSA. The new agreement with Total Administrative Service Corporation (TASC) would continue the current level of benefits and administrative services.

This procurement was conducted via a Request for Proposal (RFP) in which six proposals were received and deemed qualified. The Source Selection Committee was comprised of two labor union representatives and one Benefits Administration staff. The recommended contractor was the highest scored proposer based on the following factors: price proposal, experience and qualifications of firm, compliance questionnaire, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan.

The award recommendation to TASC was unanimously approved by the Health Benefits Committee (HBC). While this will be TASC's first contract with LAUSD, the firm has provided FSA administrative services to other public school districts such as Orange County Public Schools, Atlanta Public Schools, and Broward County Public Schools.

The FSA administrative services contract is aligned with the District's Strategic Plan Pillar 4 Operational Effectiveness, and Pillar 5 Investing in Staff. The price proposal negotiations resulted in lower administration fees and improved reporting capabilities, which supports sustainable budgeting and data-driven decision-making. Providing FSA benefits for healthcare and dependent care sustains employee health and well-being, thus assuring employee attendance and the ability to support all students. In addition, offering FSA benefits as part of an employee's health and welfare benefits package is vital to attract and retain the services of qualified

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

employees by providing tax savings opportunities on qualified health care and dependent care expenses.

Contract Term: 01/01/24 through 12/31/28

Contract Value: \$554,300

Requester:

Dawn Watkins, Chief Risk Officer
Division of Risk Management & Insurance Services

Equity Impact:

Not applicable.

**ADOPTED BOARD
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APPROVED

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****Item G****ADOPTED BOARD
REPORT****APPROVED****DIVISION OF RISK MANAGEMENT & INSURANCE SERVICES (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Minnesota Life Insurance Company (Securian Financial)	4400011437 (RFP 2000002804)	Health and Welfare Funds (100%)	\$3,660,000

Ratification of formally competed contract to provide basic life insurance and supplemental life insurance, which includes accidental death and dismemberment benefits, for District employees and eligible dependents. On June 6, 2023 the Board of Education authorized the negotiation and execution of this contract ([Board Report No. 250-22/23](#)) to allow timely transition from the current incumbent.

The District must continue to offer life insurance benefits to maintain compliance with the collective bargaining agreements. As such, the District currently provides basic life insurance coverage of \$20,000 to all eligible employees. Approximately 63,500 active employees receive this benefit, and the District pays the premiums. Additionally, eligible employees, at their expense, may elect supplemental life insurance for spouse/domestic partners, and dependent children. Of those receiving basic life insurance, there are approximately 8,000 employees enrolled in the supplemental life insurance program. Without approval of the contract, life insurance benefits for approximately 63,500 employees will terminate as of December 31, 2023.

This procurement was conducted via a Request for Proposal (RFP) in which four proposals were received. Three proposals were deemed qualified in accordance with the RFP minimum qualification requirements. The Source Selection Committee was comprised of two labor union representatives and one Benefits Administration staff. The recommended contractor was the highest scored proposer based on the following factors: cost of basic life insurance, cost of supplemental life insurance and accidental death and dismemberment benefits, ability to provide current benefits, ability to provide customer service, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan.

The award recommendation to Minnesota Life Insurance Company was unanimously approved by the Health Benefits Committee (HBC). While this will be the firm's first contract with LAUSD, Minnesota Life Insurance Company has provided life insurance services to other public sector clients such as San Bernardino County, School District of Lee County (Florida), and Houston Independent School District.

The procurement of this service is aligned with the District's Strategic Plan Pillar 4 Operational Effectiveness and Pillar 5 Investing in Staff. The negotiation price proposals resulted in lower administration fees and improved reporting capabilities, which supports sustainable budgeting and

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

data-driven decision-making. Offering life insurance benefits as part of an employee's health and welfare benefits package is vital to attract and retain the services of qualified employees by providing health and well-being for employees and their families.

Contract Term: 01/01/24 through 12/31/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$3,660,000

**ADOPTED BOARD
REPORT**

OCT 17 2023

Requester:

Dawn Watkins, Chief Risk Officer

Division of Risk Management & Insurance Services

Equity Impact:

Not applicable.

APPROVED

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****ADOPTED BOARD
REPORT****APPROVED****Item H****OCT 17 2023****INFORMATION TECHNOLOGY SERVICES/OFFICE OF THE CHIEF STRATEGY OFFICER** **\$21,244,475**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
PowerSchool Group, LLC	4400011656 (RFP 2000002991)	General Funds (100%)	\$21,244,475

Ratification of formally competed contract for a Business Intelligence and Instruction Management Suite (BIIMS) of tools to extract, analyze, and transform data into actionable insights for decision-making. This will modernize the District's enterprise reporting platform by allowing the District to analyze and act upon various data to guide instructional planning, and provide a solution with the required flexibility to accommodate current and future instructional programming needs. On June 20, 2023 the Board authorized staff to negotiate and execute this formally competed contract ([Board Report No. 317-22/23](#)), and final negotiation resulted in an additional \$1 million of savings.

BIIMS will support instructional programs outside of the instruction calendar such as, tutoring, enrichment, and weekend instruction.

The services will be used District-wide by certificated staff, and classified support staff with data needs. This supports Pillar 1, Academic Excellence, and Pillar 4, Operational Effectiveness.

A Request for Proposal was issued, and the District received three proposals, all of which were responsive. The Source Selection Committee was made up of eight subject matter experts from ITS, Office of the Chief Strategy Officer, and the Office of Data and Accountability.

The evaluation criteria were experience and qualifications of firm, experience and qualifications of personnel, technical solution and project approach, Small Business Enterprise (SBE) participation, Work Based Learning Partnership (WBLP) plan, and price.

PowerSchool Group LLC was selected as the responsive and responsible proposer that received the highest total score. PowerSchool Group LLC has had seven (7) prior contracts with the District.

Contract Term: 07/01/23 through 06/30/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$21,244,475

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**Requesters:**

Soheil Katal, Chief Information Officer
Information Technology Services

Veronica Arreguin, Chief Strategy Officer
Office of the Chief Strategy Officer

**ADOPTED BOARD
REPORT**

OCT 17 2023

APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	The proposed action affirmatively recognizes historical inequities. This agreement will help the district make informed decisions by presenting complex data in a meaningful and understandable way.
Resource Prioritization	3 Prioritizes resources based on student need	The proposed action effectively prioritizes resources based on student need. This agreement will provide regions, schools and educators with an ability to analyze, prioritize and act upon various data to guide instructional planning. They will be able to create plans, identify at risk students, enroll, and measure effectiveness of programs.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	The proposed action is likely to result in closed opportunity gaps and/or closing achievement gaps. This agreement will provide the district the required tools to extract, analyze, and transform data into actionable insights for decision-making.
TOTAL	9	

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**ADOPTED BOARD
REPORT****APPROVED****Item I – August 2023****OCT 17 2023****C. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000****August 2023 = \$3,466,933****YTD = \$4,764,854**

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>August Qty of POs</u>	<u>YTD Qty of POs</u>	<u>August Total</u>	<u>YTD Total</u>
Purchase Orders – August 2023	355	535	\$3,466,933 (Median - \$6,975)	\$4,764,854

August 2023 = \$35,687,924**D. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000****YTD = \$73,733,339**

The contract actions represented below are those actions put in place within each sponsoring school's or division's budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>August Qty of POs/ Transactions</u>	<u>YTD Qty of POs/ Transactions</u>	<u>August Total</u>	<u>YTD Total</u>
Purchase Orders - August 2023	4,486	8,358	\$14,000,089 (Median - \$825)	\$29,021,721
DISTRICT CARD TRANSACTIONS (i.e., P- Card, Fuel Card, Toshiba Card, etc.) – August 2023	13,458	14,334	\$4,705,295 (Median - \$104)	\$5,018,285
Rental Facilities - August 2023	1	3	\$88,404 (Median - \$88,404)	\$94,121
Travel/Conference Attendance August 2023	363	551	\$741,852 (Median - \$2,156)	\$1,047,143
GENERAL STORES DISTRIBUTION CENTER August 2023	217	399	\$3,246,711 (Median - \$1,639)	\$11,462,196
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) August 2023	710	818	\$12,905,573 (Median - \$6,139)	\$27,089,873
GRAND TOTAL – August 2023				\$39,154,857

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING \$250,000**

Item J

**ADOPTED BOARD
REPORT**

OCT 17 2023

APPROVED

DIVISION OF INSTRUCTION

\$1,826,819

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
The Los Angeles Trust for Children's Health	4400011468 (RFP 2000002931)	General Funds (100%)	\$1,826,819

Approval of formally competed contract to provide training of LAUSD staff on Peer to Peer mentoring skills and provide the Peer to Peer curriculum to be used by LAUSD teachers to deliver at designated secondary schools with grades 6 through 12 ([List of Designated Schools](#)). All teachers and designated Division of Instruction staff will directly benefit from these services.

The services are critical to provide Peer to Peer Mentoring training that will ensure all 6th through 12th grade students in LAUSD will receive the learning of general mentoring skills to support their school peers, including directing them to adults who may assist, as well as locating community resources. All 6th to 12th grade students receiving peer to peer skills training annually will result in more students navigating through the remainder of secondary school with peer mentoring skills to support school peers in addressing mental health needs.

There were five proposals received and three were deemed qualified. The evaluation committee consisted of three subject matter experts, all from the Office of Chief Academic Officer. Factors utilized to score the proposals included professional qualifications, experience, curriculum, price, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan.

The Los Angeles Trust for Children's Health has done business with LAUSD since 2013. The vendor has a number of initiatives and programs they offer to schools and community organizations to support various teen health needs.

This contract aligns with the District's Strategic Plan Pillar 2: Joy and Wellness, specifically Priority 2B: Whole-Child Well-Being, which promotes whole-child well-being through integrated health, nutrition, and wellness services, specifically Priority 2C: Strong Social-Emotional Skills, which cultivates and models' strong social emotional skills.

Contract Term: 11/01/23 through 10/31/28, includes three (3) one-year renewal options

Aggregate Five-Year Contract Value: \$1,826,819

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

**ADOPTED BOARD
REPORT**

OCT 17 2023

APPROVED

Requester:

John Vladovic, Executive Director
 Secondary Education
 Division of Instruction

Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	Access to mental health services in school communities has not been equitable for all students in the LAUSD. Variability with LAUSD families that have secured health insurance has a direct impact on the services available to students and their family for routine and emergency medical services.
Resource Prioritization	4 Effectively prioritizes resources based on student need	Peer to peer mentoring will ensure that all 9 th grades students in LAUSD will receive the learning of general mentoring skills to support their school peers, including mentoring directing them to adults who may assist as well as locating community resources.
Results	4 Extremely likely to result in closed opportunity gaps and/or closing achievement gaps	All 9 th grade students receiving peer to peer skills training annually will result in more students navigating through the remainder of high school with peer mentoring skills to support school peers in addressing mental health needs.
TOTAL	11	

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICES CONTRACTS

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING \$250,000**

Item K

**ADOPTED BOARD
REPORT**
OCT 17 2023

APPROVED

FACILITIES SERVICES DIVISION

\$12,500,000

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Servi-Tek Engineering and Facilities Solution	4400011903 (RFP 2000002952)	General Funds (100%)	\$12,500,000

Approval of formally competed contract to provide 24 hours a day, seven days a week Building Engineering services for the LAUSD Administrative Headquarters Building. Servi-Tek Engineering and Facilities Solution (Servi-Tek) will operate, monitor, maintain, and identify the repairs needed for the heating, ventilation, air conditioning, plumbing, and electrical systems and other equipment of the building.

The services are critical to ensure that the LAUSD Administrative Headquarters Building can remain in operation and continue to be occupied. If this contract is not approved, engineering services at the LAUSD Administrative Headquarters Building would cease, resulting in the mandatory closure of the building and disruption of all operations performed.

There were two proposals received and both were deemed qualified. The evaluation committee consisted of five subject and technical matter experts from the Facilities Services Division. Factors utilized to score the proposals included professional/technical qualifications, experience, project approach, price, staffing resources, capability to manage larger scale capital improvement projects or larger equipment repairs and replacements, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan. Servi-Tek received the highest total weighted score.

Servi-Tek is the incumbent of this formally competed contract. Servi-Tek has provided services to the District since December 1, 2018.

The services align with the District's Strategic Plan, Pillar 4: Operational Effectiveness, specifically Priority 4B: Modernizing Infrastructure. This contract ensures that the Administrative Headquarters Building, as required by the Los Angeles Fire Department Fire Code, has engineering services 24 hours a day, seven days a week to monitor, maintain, and identify the repairs needed for all building operational systems including, mechanical, electrical, and structural, and a safe work environment for District staff who support every member of the school community in reaching their full potential.

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

Contract Term: 12/01/23 through 11/30/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$12,500,000

Requester:

India Griffin, Director
Maintenance & Operations
Facilities Services Division

**ADOPTED BOARD
REPORT**

OCT 17 2023

APPROVED

Equity Impact:

Not applicable.

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

Item L

ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED

\$1,158,851,100

OFFICE OF THE CHIEF RISK OFFICER

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Western Dental Services, Inc.	4400011435 (RFP 2000002802)	Health and Welfare Fund (100%)	\$11,900,000

Approval of formally competed contract to provide dental insurance benefits to District employees, retirees, and eligible dependents.

The District must continue to offer dental insurance benefits to maintain compliance with the collective bargaining agreements. As such, all eligible employees, retirees, and dependents are provided comprehensive dental coverage, including preventive and corrective care. The current contract is set to expire on December 31, 2023, and a new contract is needed to maintain benefits coverage. Without approval of the contract, dental services will be interrupted for over 6,400 employees, 990 retirees, and 6,300 dependents.

On March 6, 2023, the Source Selection Committee, comprising of labor union members and Benefits Administration staff, presented its award recommendation to the Health Benefits Committee (HBC). The HBC unanimously approved the award recommendation to Western Dental Services. Five proposals were received of which all were deemed qualified. The proposals were evaluated based on the following factors: Cost/Price; Network Disruption; Ability to Provide Current Benefits; Ability to Provide Customer Service; Small Business Enterprise (SBE) Participation; and Work Based Learning Partnership (WBLP) Plan. The new agreement enhances the current level of benefits, and offers an expanded network to their basic centers-only plan.

Western Dental is the current incumbent of the District's Dental Care HMO contract. The firm has been providing services to the District for 15 years.

The procurement of this service is aligned with the District's Strategic Plan Pillar 4: Operational Effectiveness and Pillar 5: Investing in Staff. Dental insurance benefits proposals were evaluated to maximize value by negotiating better pricing and enhanced benefits for our employees and retirees, leading to sustainable budgeting. Providing dental insurance benefits sustains employee health and well-being, thus assuring attendance and the ability to support all students. In addition, offering dental insurance benefits as part of an employee's health and welfare benefits package is vital to attract and retain the services of qualified employees by providing health and well-being for employees and their families.

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

Contract Term: 01/01/24 through 12/31/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$11,900,000

Requester:

Dawn Watkins, Chief Risk Officer

Division of Risk Management & Insurance Services

**ADOPTED BOARD
REPORT**

OCT 17 2023

Equity Impact:

Not applicable.

APPROVED

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED

Item M

OFFICE OF THE CHIEF RISK OFFICER (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Blue Cross of California, dba Anthem Blue Cross;	4400011438	Health and Welfare Fund	\$338,740,000
Health Net of California, Inc.;	4400011439	(100%)	\$123,610,000
Kaiser Foundation Health Plan, Inc., dba Kaiser Permanente	4400011440 (RFP 2000002805)		\$657,480,000

Approval of formally competed contracts to provide medical insurance benefits to eligible District employees, retirees, and dependents.

The District must continue to offer medical insurance benefits to employees and retirees to maintain compliance with the collective bargaining agreements and the Affordable Care Act (ACA). The current contracts are set to expire on December 31, 2023, and the new contracts are needed to maintain coverage. Without approval, there will be an interruption of medical services for all enrolled employees and retirees and the District will be assessed severe financial penalties for ACA non-compliance. The table below details the estimated member enrollment count:

Recommended Healthcare Provider	Benefit Categories ¹	Members	Enrollment Count
Anthem Blue Cross	Select Network HMO	Employee/Retiree	16,758
Anthem Blue Cross	EPO	Employee/Retiree	5,036
Anthem Blue Cross	Medicare Advantage LPPO	Retiree	17,446
Health Net	Full Network HMO	Employee/Retiree	5,500
Health Net	Medicare Advantage HMO	Retiree	1,141
Kaiser Permanente	Closed-Panel HMO	Employee/Retiree	33,540
Kaiser Permanente	Closed-Panel HMO	SEIU Unit F/G Employee	2,800 (estimated eligible)
Kaiser Permanente	Closed-Panel Medicare Advantage HMO	Retiree	14,055
		TOTAL EST. MEMBERS:	96,276

¹HMO – Health Maintenance Organization; EPO Exclusive Provider Organization;
LPPO – Local Preferred Provider Organization

ATTACHMENT B
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
 DELEGATED AUTHORITY**

**ADOPTED BOARD
 REPORT**

On March 6, 2023, the Source Selection Committee, comprising of labor union members and Benefits Administration staff, presented its award recommendations to the Health Benefits Committee (HBC). The HBC unanimously approved the award recommendations, respectively, to Anthem Blue Cross, Health Net, and Kaiser Permanente. Six proposals were received of which all were deemed qualified. The scoring factors were: cost/price; network disruption; ability to provide current benefits; ability to provide customer services; Small Business Enterprise (SBE) participation; and Work Based Learning Partnership (WBLP) plan. The new agreements offer the best coverage and overall value for the District and its employees and retirees.

Health Net is the current incumbent of the Full Network HMO and Medicare Advantage HMO contract. The firm has been providing services to the District for 15 years.

Anthem Blue Cross is the current incumbent of the Select Network HMO, EPO, and Medicare Advantage LPPO contract. The firm has been providing services to the District for over 35 years.

Kaiser Permanente is the current incumbent of the Closed Panel HMO and Medicare Advantage HMO contract. The firm has been providing services to the District for over 35 years.

Medical rates are negotiated annually as they are subject to variable factors such as medical trends, claims incurred, plan experience, and federal mandates. Therefore, contract estimates for the remaining four years are unknown at this time. The Division of Risk Management & Insurance Services, on behalf of the HBC, will provide an update outlining the contract amount information for all option years.

The procurement of medical insurance services is aligned with the District's Strategic Plan Pillar 4 Operational Effectiveness, and Pillar 5 Investing in Staff. Medical insurance benefits proposals were evaluated to maximize the value by negotiating better pricing to assist with sustainable budgeting. Providing employees access to medical insurance benefits enables them to seek medical attention when needed, which can help prevent serious illness and ultimately mitigate employee absenteeism. In addition, offering medical insurance benefits as part of an employee's health and welfare benefits package is vital to attract and retain the services of qualified employees by improving the health and well-being of employees and their families by providing access to preventative care, regular checkups, treatment for illness and injuries, and prescription drugs.

Contract Term: 01/01/24 through 12/31/28, includes four (4) one-year renewal options

Aggregate One-Year Value For Three (3) Contracts: \$1,119,830,000

Requester:

Dawn Watkins, Chief Risk Officer
 Division of Risk Management & Insurance Services

Equity Impact:

Not applicable.

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

Item N

ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED

OFFICE OF THE CHIEF RISK OFFICER (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Vision Service Plan (VSP)	4400011441 (RFP 2000002806)	Health And Welfare Fund (100%)	\$27,121,100

Approval of formally competed contract to provide vision insurance benefits to District employees, retirees, and eligible dependents.

The District must continue to offer vision insurance benefits to maintain compliance with the collective bargaining agreements. As such, all eligible employees, retirees, and dependents are offered comprehensive vision coverage, including routine preventive eye care, eye exams, and prescription eyewear such as glasses and contact lenses. The current contract is set to expire on December 31, 2023, and a new contract is needed to maintain the current level of coverage and administrative services. Without approval, vision insurance benefits will be interrupted for over 118,600 members.

On March 6, 2023, the Source Selection Committee, comprising of labor union members and Benefits Administration staff, presented its award recommendation to the Health Benefits Committee (HBC). The HBC unanimously approved the award recommendation to Vision Service Plan (VSP). The new agreement will continue the current level of coverage. Four proposals were received of which all were deemed qualified. Proposals were evaluated based on the following factors: cost/price; network disruption; ability to provide current benefits; ability to provide customer service; Small Business Enterprise (SBE) participation; and Work Based Learning Partnership (WBLP) plan.

Vision Service Plan is a current incumbent of the District's Vision Service Benefits contract. The firm has been providing services to the District for over 35 years.

The procurement of vision insurance benefits is aligned with the District's Strategic Plan Pillar 4: Operational Effectiveness, and Pillar 5: Investing in Staff. Vision insurance benefits proposals were evaluated to maximize value by negotiating better pricing and enhanced benefits for employees and retirees, leading to sustainable budgeting. Providing vision insurance benefits sustains employee health and well-being, thus assuring employee attendance and the ability to support all students. In addition, offering vision insurance benefits as part of an employee's health and welfare benefits package is vital to attract and retain the services of qualified employees by providing health and well-being for employees, retirees, and their families.

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

Contract Term: 01/01/24 through 12/31/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$27,121,100

Requester:

Dawn Watkins, Chief Risk Officer
Division of Risk Management & Insurance Services

Equity Impact:

Not applicable.

**ADOPTED BOARD
REPORT**

OCT 17 2023

APPROVED

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING \$250,000**

**ADOPTED BOARD
REPORT**

Item O

OCT 17 2023

APPROVED

OFFICE OF THE CHIEF RISK OFFICER (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Segal Company	4400011961 (RFP 2000002936)	Health and Welfare Fund (100%)	\$1,573,710

Approval of formally competed contract to provide health benefits consulting services for the District's health and welfare program.

The health and welfare program offered by the District provides a range of services including medical, dental, vision, prescription drugs, flexible spending accounts, and life insurance to eligible employees, retirees, and their dependents. This program is governed by the Health Benefits Committee (HBC). The health benefits consultant plays a vital role in assisting the HBC in managing various aspects of employee and retiree health benefits. This includes tasks such as recommending health plan design modifications, assisting the District in developing solicitation requirements, negotiating health plan providers' contracts, ensuring regulation compliance, and proposing strategies for cost containment.

This procurement was conducted via a Request for Proposal (RFP) in which three proposals were received and deemed qualified. The Source Selection Committee was comprised of two labor union representatives and one Benefits Administration staff. The recommended contractor was the highest scored proposer based on the following factors: qualifications and experience of the firm and personnel, work plan/project approach and understanding of the Statement of Work, key personnel and organizational depth, price proposal, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan. The recommended contractor has been doing business with the District since 2006.

The procurement of this service is aligned with the District's Strategic Plan Pillar 4: Operational Effectiveness. Health benefits consulting services are crucial in identifying potential cost-saving initiatives that support sustainable budgeting and data-driven decision-making. Therefore, the services are essential to control expenses and reduce obligations related to retiree health benefits, also known as other post-employment benefits (OPEB).

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

**ADOPTED BOARD
REPORT**

OCT 17 2023

Contract Term: 01/01/24 through 12/31/28

Contract Value: \$1,573,710

Requester:

Dawn Watkins, Chief Risk Officer

Division of Risk Management & Insurance Services

APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	1 Does not recognize historical inequities	Health benefits consulting services for the District's health and welfare program does not recognize historical inequities based on Student Equity Needs Index criterion.
Resource Prioritization	2 Somewhat prioritizes resources based on student need	Health benefits consulting services for the District's health and welfare program is critical as the consultant advises the District and the Health Benefits Committee (HBC) in identifying potential cost reduction initiatives and assists with the navigation of complex regulations. If the District can optimize its healthcare spending, this ensures that more resources are redirected towards empowering schools with additional funds to address the needs of students.
Results	2 May result in closed opportunity gaps and/or closing achievement gaps	Students require skilled teachers, administrators, classified support staff, and leaders to enhance academic outcomes and ensure future success. Having a healthy and supportive education ecosystem helps attract and retain quality employees, thereby supporting all students.
TOTAL	5	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

Item P

ADOPTED BOARD
REPORT
OCT 17 2023

APPROVED

OFFICE OF THE CHIEF STRATEGY OFFICER

\$700,000

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Fulcrum Management Solutions, dba ThoughtExchange	4400011904 (RFP 2000003005)	General Funds (100%)	\$700,000

Approval of formally competed contract to provide a platform to engage District communities as part of the ongoing planning and budgeting cycles to support student needs and close equity gaps. The ThoughtExchange platform allows for participants to share feedback and to rate feedback others have shared, creating opportunities for richer and deeper engagements. Whereas a single participant's write-in response to a survey may not generate attention, through ThoughtExchange one participant may suggest an innovative practice that others rate highly. As a result, this platform empowers participant voice and agency in District engagement and decision-making.

This platform also leverages Google Translate to instantly translate feedback into participants' chosen languages, further breaking down silos in engagement. For example, one Tagalog-speaking participant may choose to respond in their chosen language and a Spanish-speaking participant would still be able to read and rate that response. This dramatically increases the District's capacity for transparent and accessible engagement for all communities, including our non-native English speakers.

There were six proposals received and four were deemed qualified. The evaluation committee consisted of three subject and technical matter experts from Information Technology Division, Office of Student, Family and Community Engagement, and Office of Data and Accountability. Factors utilized to score the proposals included experience/qualifications of firm, professional/technical qualifications, platform and training content, price, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan.

ThoughtExchange has done business with the District since 2021, to provide a software as a service platform. This platform allows the District to eliminate barriers to engagement by leveraging Google Translate for non-English speakers, and to conduct more efficient engagement and analysis cycles.

This contract is aligned with Pillar 3: Engagement and Collaboration. As the District engages with our communities to support student needs and close equity gaps, this contract will allow for deeper, more transparent, and more equitable engagements to ensure locally authentic and empowered decision-making.

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

Contract Term: 11/04/23 through 11/03/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$700,000

**ADOPTED BOARD
REPORT**

OCT 17 2023

Requester:

Veronica Arreguin, Chief Strategy Officer
Office of the Chief Strategy Officer

APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	4 Actively recognizes and specifies historical inequities to correct	Historically, language barriers have created siloes in engagement efforts, and have impacted the representation and voice of non-English speaking members of our communities. Through this platform's translation feature, participants can freely engage with one another and the District. In addition, as the District works to empower historically marginalized communities, this platform's capacity to elevate all voices (using the rating system to surface not just frequently cited thoughts but also highly rated thoughts) creates opportunities for those voices and perspectives to resonate more widely.
Resource Prioritization	4 Effectively prioritizes resources based on student need	Through alignment with District and local planning and budgeting processes, this platform empowers community voice in the use of resources (including ongoing state funding, school-level funds, etc.) to close equity gaps and build supports based on student needs.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	By inviting our communities to be empowered educational partners and by closing equity and opportunity gaps in engagement, this platform is a vital tool in the District's strategies to build systems of supports for students.
TOTAL	11	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

Item Q

ADOPTED BOARD
REPORT

OCT 17 2023

APPROVED

PROCUREMENT SERVICES DIVISION

\$28,240,500

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Toshiba Business Systems	4400012089 (RFP 2000002810)	Various per requesting school or office (100%)	\$28,240,500

Authorization to negotiate and execute a formally competed contract to provide Cost Per Image (CPI) printing services to all District schools and offices, via the Unified Print program. The Unified Print program encompasses approximately 3,500 copier Multi-Function Devices ("MFD") and 3,800 networked printers of various brands, plus 1,575 digital duplicators of various brands. School and office printed copy usage is paid via the District's Procurement Card program. Since inception in 2011, the average monthly Unified Print expenditures are \$637,000. The projected monthly expenditures are \$470,675 due to the post COVID reduction in printing.

The District's Unified Print program will continue to offer cost per image ("CPI") services, as the most reasonable cost alternative to individual schools or offices contracting separately to lease or purchase copiers and printers. Before Unified Print, established in 2011, the District's schools and offices had spent approximately \$25 million per year, due to the high excess copy penalties and toner costs that were required in individual schools' copier lease and service agreements. Rather than separately purchasing or leasing copier equipment, CPI plans provide for purchase of copies, black & white, and color, including toner and service. The District pays for paper.

The Source Selection Committee, comprised of three representatives of Information Technology Systems (ITS), a school Principal, and the District's Unified Print administrator presented its award recommendation to award to Toshiba Business Systems. Four other manufacturers had declined to propose, based on terms and conditions and perceived risk using the Cost Per Image model. Three proposals were received, of which two were deemed qualified. Proposals were evaluated based on the following factors: Technical Requirements, Support and Service, Corporate Experience, Implementation Plan, Small Business Enterprise (SBE) Participation, Work Based Learning Partnership (WBLP) Plan, Value added features, Total Cost, and a Demonstration/Interview.

Toshiba Business Systems is the single incumbent Unified Print contractor for approximately 3,500 copier Multi-Function Devices and 3,800 networked printers. Toshiba will provide an increased dedicated staff of 30 full time service technicians. In 2015, the District's Office of the Inspector General conducted an incurred cost audit (CA 16-1035) of Toshiba under the Unified Print program, concluding:

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REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**ADOPTED BOARD
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- “Toshiba billed quantities and unit costs complied with the contract terms in all material respects.”
- “Toshiba provided the optimized print services according the contract provisions.”

Subcontractor “Complete Business Systems” (CBS) is a current incumbent SBE subcontractor of the Unified Print program for provision and service of a fleet of 1,575 Duplo brand of digital duplicators and will remain as such under this contract. CBS will remain in that role under this contract, and is expected to meet 5% of Toshiba’s SBE participation

Subcontractor “Image IV Systems” is also a current incumbent SBE subcontractor of Unified Print, and is expected to meet 20% of Toshiba’s SBE participation.

Toshiba will implement a Districtwide used toner pickup program, which they have stated is already in place at 56 District sites.

The procurement of cost per image printing is aligned with the District’s Strategic Plan Pillar 4: Operational Effectiveness.

Contract Term: 11/01/23 through 10/31/28, plus a single five year renewal option subject to prior Board approval

Contract Value: \$28,240,500

Requester:

Christopher Mount-Benites
Chief Procurement Officer
Procurement Services Division

Equity Impact:

Not applicable.

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**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
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A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING \$250,000**

**ADOPTED BOARD
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APPROVED

Item R**TRANSPORTATION SERVICES DIVISION****\$300,000**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
California Consulting, Inc.	4400011667	General Funds	\$300,000
Katherine Nelson, LLC (SBE)	4400011668 (RFP 2000002953)	(100%)	

Approval of formally competed bench of two contracts to provide Grant Writing and Preparation Services in the field of school bus transportation and clean energy. The selected vendors will complete grant applications considering the scope of the transportation services provided, bus yard locations, bus equipment, and fueling infrastructure. Authority to increase or decrease the amounts of these contracts will be limited to the aggregate value of \$300,000.

Out of the three proposals submitted, two were deemed qualified. The source selection committee (SSC) members consisted of three subject matter experts from the Transportation Services Division and Facilities Services Division. The proposals were scored based on 1) Experience/qualifications of firm and key personnel; 2) Project approach; 3) Price proposal; 4) Small Business Enterprise (SBE) participation; and 5) Work-Based Learning Partnership (WBLP) plan. Performance-based incentives were factored in on the contracts, based on the number of newly introduced and successfully awarded grants.

California Consulting, Inc., is a new vendor with LAUSD. They were founded in 2004, and have grown to be the largest grant writing firm in California with expertise in representing public agencies. Their grant writers have developed subject matter experience in writing federal and state competitive transportation applications. They have served public agencies such as Kern County, San Bernardino Fire Protection District, and the cities of Glendale, Stockton, Imperial Beach, Needles, Twentynine Palms, and Baldwin Park, among others.

Katherine Nelson, LLC, is a new vendor with LAUSD. They are a sole proprietor who has six years of experience preparing, writing and submitting grant applications to governmental agencies and private foundations. They specialize in human services, economic development, renewable energy, community organizing, capital improvements, foundation grants, state and federal grants and fiscally sponsored organization.

This action supports Pillar 1: Academic Excellence, as any grant monies received will reduce the need for the District to use general funds, which can be used in the classroom to support student achievement instead. It also supports Pillar 2: Joy and Wellness Pillar, as it shall assist the District

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REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

to transition to the use of clean-powered school buses to benefit the health of students and community.

Contract Term: 10/20/23 through 10/19/26, includes two (2) one-year renewal options

Aggregate Three-Year Value For Two (2) Contracts: \$300,000

**ADOPTED BOARD
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Requester:

Daniel Kang, Director
Transportation Services Division

APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	2 Vaguely recognizes historical inequities	Contract will facilitate the process of obtaining grants to purchase new school buses and build fueling infrastructure. This will reduce the need for the District to use general funds, which can be used in the classrooms to serve students instead.
Resource Prioritization	2 Somewhat prioritizes resources based on student need	The monies saved can be used to serve all students in the District.
Results	2 May result in closed opportunity gaps and/or closing achievement gaps	The monies saved can be used to provide the resources needed to close student achievement gaps.
TOTAL	6	

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**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
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B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING \$250,000**

**ADOPTED BOARD
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Item S

APPROVED

OCT 17 2023

INFORMATION TECHNOLOGY SERVICES/ DIVISION OF INSTRUCTION/ \$257,000,000
FACILITIES SERVICES DIVISION

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Troxell Communications, dba	4400011992	Various	\$257,000,000
BLUUM USA, Inc.;	4400011993	per requesting	
CDW Government, LLC;	4400011994	school	
Arey Jones Educational	4400011995	or	
Solutions;	4400011996	office	
Clary Business Machines;	4400011997	(100%)	
EIDIM Group, Inc., dba EIDIM	4400011998		
AV Technology (SBE);	4400011999		
Pacific OneSource, Inc., dba STS	(IFB 2000002947)		
Education, MJP Technologies;			
9 to 5 Computer Supply			
Distributors, Inc.;			
ELB US, INC.			

Formally competed capacity contracts by Invitation for Bid (IFB) process to provide equipment such as audiovisual conferencing devices, projectors, interactive projects and displays, document cameras, headsets, accessories and related services. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate amount of \$257,000,000.

The products and related services will be provided to all schools and offices within the District. The requested products and services will be provided through a contract, which allows schools to purchase the equipment at a discounted price. Furthermore, by using an IFB, the awarded devices will be compatible with LAUSD's network and computing environment.

The competed IFB received 13 qualified bids. The evaluation committee was made up of staff from multiple divisions; Division of Instruction, Facilities Asset Management, and Information Technology Services. The eight winning bidders are the lowest, most responsive and responsible bidders for these

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

items. All awarded vendors have provided reliable, low cost services to the District ranging for the last 12 years to now.

The contract supports the District's Strategic Plan Pillar 1: Academic Excellence. The Audiovisual technology equipment is needed to support high quality instruction. Collectively, the equipment will be used to provide an exemplary classroom education experience to elevate teaching and learning.

Contract Term: 11/01/23 to 10/31/28, includes two (2) one-year renewal options

Aggregate Five-Year Value For Eight (8) Contracts: \$257,000,000

**ADOPTED BOARD
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Requesters:

Soheil Katal, Chief Information Officer
Information Technology Services

Frances Baez, Chief Academic Officer
Division of Instruction

Krisztina Tokes, Chief Facilities Executive
Facilities Services Division

APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	1 Does not recognize historical inequities	The proposed action does not recognize historical inequities; however, this contract will provide equal access and ability to use devices for all students and teachers.
Resource Prioritization	1 Does not prioritize resources based on student need	The proposed action does not prioritize resources based on student needs; however, this contract will provide equipment for use by all students and teachers.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	The proposed action will likely result in closed opportunity gaps and/or closing achievement gaps. Access to these devices will enable and maximize student participation in all instructional models.
TOTAL	5	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

ADOPTED BOARD
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Item T

APPROVED

INFORMATION TECHNOLOGY SERVICES

\$94,932,057

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
AAA Network Solutions, Inc., a Convergeone Company; Vector Resources, Inc., dba Vector USA	4400011958 4400011990 (IFB 2000003033)	Bond Funds (100%)	\$47,932,057

Formally competed capacity contracts procured through an Invitation for Bid (IFB), to replace and upgrade network equipment, fiber, and related services needed to deliver modern school communication infrastructures ([List of Schools](#)). These contracts are part of Phase 1 of the School Network Systems Upgrade Project, approved by the Board of Education on November 16, 2021 ([Board Report No. 118-21/22](#)). The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate amount of \$47,932,057 for Information Technology Services (ITS).

The upgrades will include the replacement of network equipment such as switches, uninterruptable power supplies (UPS), access points (APs), associated AP controllers and fiber cabling. The Project will replace existing obsolete, end of life Local Area Network (LAN) and Wireless Local Area Network (WLAN) equipment with current technology, and replace the outdated fiber cabling. ITS expects to attain and sustain reliable LAN and WLAN services for the 87 K-12 schools to meet internet connectivity and operational and emergency communication needs. Additionally, approval will enable completion of follow up projects that will upgrade existing obsolete, end of life and failing Private Branch Exchange (PBX) and Public Address (PA) systems with IP-based telephone and PA systems in offices, classrooms and administrative support areas.

The competed IFB received three qualified bids. The evaluation committee was made up of staff from ITS units; Infrastructure, and Strategic Planning Systems. The two winning bidders are the lowest, most responsive and responsible bidders for these items. Both bidders have provided reliable, low cost services to the District for at least the last 11 years.

The contract supports the District's Strategic Plan Pillar 4: Operational Effectiveness - Modernizing Infrastructure. This will modernize facilities and technological infrastructure and provide IT LAN and WLAN equipment for the eighty-seven K-12 schools.

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REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

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Contract Term: 11/01/23 through 10/31/27, includes two (2) one-year renewal options

Aggregate Four-Year Value For Two (2) Contracts: \$47,932,057

APPROVED

Requester:

Soheil Katal, Chief Information Officer
Information Technology Services

Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	Ensures that all students who have historically been underserved by the public education system will receive the instructional support and services they need to thrive in our schools.
Resource Prioritization	3 Prioritizes resources based on student need	Ensures all students have access to equitable resources by appropriately allocating funds and services, based on need.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	Improves technology, network, and communications infrastructure in schools. Upgrades and maintain modernized networks that maximize student learning.
TOTAL	9	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

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APPROVED

Item U

INFORMATION TECHNOLOGY SERVICES (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Troxell Communications, Inc., dba Bluum USA;	4400009715 (Acer Chromebook) (IFB 2000002248)	Various per requesting school or office	\$47,000,000*
Arey Jones Educational Solutions	440009714 (Dell Chromebook) (IFB 2000002248)	(100%)	
	4400009343 (Dell) (IFB 2000002150)		
	4400009344 (HP) (IFB 2000002150)		
	4400009345 (Lenovo) (IFB 2000002150)		
	4400009346 (Integration Services) (IFB 2000002150)		

Authorization to increase capacity of formally competed contracts to provide desktop, laptop, and tablet devices for use in classrooms and offices. The authorization to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$252,000,000.

Without approval, there will be delays in purchasing timeframes and a lack of purchased devices compatible with the District's computing environment.

These contracts must be increased immediately to support high quality instruction, connecting with Strategic Plan Pillar 1: Academic Excellence.

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
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Contract Term: 09/15/21 through 09/14/26, includes two (2) one-year renewal options

Initial Authorized Value: \$205,000,000

*Additional Authorized Value: \$47,000,000

Aggregate Authorized Value: \$252,000,000

ADOPTED BOARD
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Requester:

Soheil Katal, Chief Information Officer
Information Technology Services

APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	1 Does not recognize historical inequities	The proposed action does not recognize historical inequities; however, this contract will provide equal access and ability to use devices for all staff, students, and teachers.
Resource Prioritization	1 Does not prioritize resources based on student need	The proposed action does not prioritize resources based on student needs; however, this contract will provide equipment for use by all students and teachers.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	The proposed action will likely result in closed opportunity gaps and/or closing achievement gaps. Access to these devices will enable and maximize student participation in all instructional models.
TOTAL	5	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000ADOPTED BOARD
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Item V**PROCUREMENT SERVICES DIVISION****\$600,000**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
World Trade Printing Company	4400011973 (IFB 2000002996)	Bond Funds (100%)	\$600,000

Approval of formally competed capacity contract for reproduction services to provide digitized and/or printed plans and specifications for construction projects primarily in support of the Facilities Services Division. The Contractor will provide an electronic ordering system for on-line access to authorized District staff, General Contractors and Subcontractors to view, order and request documents.

The xerographic direct print reproduction services contract will help ensure that students are provided with safe and healthy environments including up-to-date facilities that promote learning. In abidance with Public Contract Code 6610, the District is required to provide access to plans and specifications for construction contract bids. The District does not have the ability to provide these required print services internally.

The xerographic direct print reproduction contract aligns with the Operational Effectiveness Pillar 4 of the LAUSD Strategic Plan. An active printing services contract will help the Facilities Services Division maintain operational efficiency. This contract was competed via an Invitation For Bid. Two bids were received and the award was made to the lowest, responsive and responsible bidder. Winning bidder is a new vendor and is currently providing print services to Long Beach Unified, Compton Unified, and CSU Long Beach.

Contract Term: 12/01/23 through 11/30/28, includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$600,000

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REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

**ADOPTED BOARD
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APPROVED

Requester:

Jorge P. Ballardo
Deputy Chief Procurement Officer – Facilities Contracts
Procurement Services Division

Equity Impact:

Component	Score	Score Rationale
Recognition	2 Vaguely recognizes historical inequities	Indirectly benefits students' needs. Reprographic services utilized for the District's construction program has an indirect impact to improving the learning environment for students and remove barriers at school sites (i.e. ADA compliance).
Resource Prioritization	2 Somewhat prioritizes resources based on student need	Indirectly benefits students' needs. Reprographic services utilized for the District's construction program has an indirect impact to improving the learning environment for students through the District's construction, repair and modernization programs.
Results	2 May result in closed opportunity gaps and/or closing achievement gaps	Indirectly benefits students' needs. Reprographic services utilized for the District's construction program has an indirect impact to improving the learning environment for students which addresses opportunity and achievement gaps.
TOTAL	6	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000ADOPTED BOARD
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APPROVED

Item W**TRANSPORTATION SERVICES DIVISION****\$79,300,000**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
A-Z Bus Sales	4500846505 (IFB 2000003152)	General Funds (100%)	\$79,300,000

Approval of formally competed contract selected through an Invitation for Bid (IFB) process to provide 180 electric school buses for the Transportation Services Division.

The purchase of electric school buses will help ensure that students are provided with safe and environmentally sustainable daily transportation to and from school. The 180 newly built electric school buses will replace the current aging bus fleet including those with expiring CNG tanks.

The competed IFB received four bids. The award is made to the lowest responsive and responsible bidder. A-Z Bus Sales has provided reliable products and services to the District for at least 15 years. A-Z Bus Sales is providing bus related equipment and services for Modesto City Schools, Orange Unified, and San Diego Unified School Districts.

The purchase of electric school buses aligns with the Joy and Wellness, Pillar 2 and Operational Effectiveness, Pillar 4 of the LAUSD Strategic Plan. The acquisition of electric school buses will help the Transportation Services Division provide students with a safe and reliable method of transportation to school and maintain operational efficiency by utilizing the most up-to-date, sustainable alternative fuel systems.

Contract Term: One-time purchase

Contract Value: \$79,300,000

Requester:

Daniel Kang, Director
Transportation Services Division

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REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

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Equity Impact:

Component	Score	Score Rationale
Recognition	3 Affirmatively recognizes historical inequities	The replacement of buses will support the District's efforts to reduce carbon/greenhouse gas emissions for the LAUSD community, particularly for the communities that are environmentally and economically impacted. Requiring minimal repairs, the new buses improve the bus fleet's overall in-service rate, resulting in better on-time delivery of students to schools for those communities.
Resource Prioritization	3 Prioritizes resources based on student need	As a part of the District's alternative fuel bus fleet, the new buses will benefit all students as they will contribute to improve the overall air quality and route coverage for all students in the District.
Results	3 Likely to result in closed opportunity gaps and/or closing achievement gaps	The new buses will improve student safety and support the District's goals of student achievement and attendance.
TOTAL	9	